

Business Budget				
Date:	2010 YTD	2010 Monthly Average (YTD ÷ # mos)	2010 Annual (Mo Avg x 12)	2011 Projected Annual
INCOME				
Avg Gross Income from Transactions	\$80,000	\$8,000	\$96,000	\$120,000
EXPENSES				
Auto Expenses				
Auto loan / lease payment	\$500	\$300	\$3,600	\$6,000
Auto insurance	1	150	1,800	3,500
Gas		200	2,400	2,500
Repairs		150	1,800	1,800
Maintenance		100	1,200	1,200
Wash & Detailing		50	600	1,000
Parking		20	240	240
Toll fees		0	0	0
DMV & Smog		20	240	240
			0	
			0	
Total Auto	\$501	\$990	\$11,880	\$16,480
Office & Other Operating Expenses				
Advertising/promotion/marketing:		\$450	\$5,400	\$5,400
Client Parties			0	
Pop-By gifts			0	
		150	1,800	1,200
Commissions/referral fees		100	1,200	1,200
Contract labor			0	
Depreciation		200	2,400	2,000
Education/Coaching		500	6,000	6,000
Dues & subscriptions		100	1,200	1,200
Legal & professional services		50	600	600
Postage & printing		100	1,200	1,200
Supplies		50	600	600
Taxes & licenses		100	1,200	1,200
Telephone & Utilities		200	2,400	2,400
Wages		500	6,000	
Other			0	
			0	
			0	
			0	